



## **Technologies**

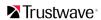
# Risk & Security Assessments Compliance Readiness & Management Penetration Testing & Vulnerability Assessments Security Awareness Training & Simulators Incident Response, Containment, Remediation Identity Access Management (IAM) Endpoint Detection and Response (EDR) Secure Access Service Edge (SASE) Zero-Trust Network Access (ZTNA) Secure Web Gateway (SWG) Software Defined Perimeter (SDP) Cloud & On-prem Next-Gen Firewall (NGFW) Disaster Recovery/DRaaS Security Event Incident Management (SEIM)

## **Our Leading Suppliers**































With help using our proprietary IT decision-making platform, we help companies make smart IT investments and reduce IT spending by sourcing the right solutions from the right vendors. Whether you're seeking the best new solutions or need assistance with a project outside your wheelhouse, we have the expertise to help. We work with you to identify, research, evaluate, and compare all the solutions and vendors; eliminating months of labor doing it alone.





## 14 Business Impacts of a Cyber Attack

• Technical Investigation

• Customer breach notification

• Regulatory compliance

• Attorney fees and litigation

• Insurance premium increases

Increased cost to raise debt

• Impact of operational disruption or destruction

• Post-breach customer protection

Public relations

• New security and IT requirements

• Value of lost contract revenue

Devaluation of trade name

• Loss of intellectual property

Loss of customer relationships

Source: Deloitte & Touche LLP



Over 70% of organizations report having been compromised by a successful cyberattack in the past 12 months

Source: Cyberthreat Defense Report North America & Europe



Only 20% of IT professionals are confident their organizations have made adequate investments in educating users on how to avoid phishing attacks.

Source: Cyberthreat Defense Report North America & Europe

#### **Direct cost**

The direct expense outlay to accomplish a given activity, such as engaging forensic experts, outsourcing hotline support and providing free credit monitoring subscriptions and discounts for future products and services.

### **Indirect cost**

The amount of time, effort, and other organizational resources spent in the aftermath of a breach, such as inhouse investigations and communications. This category also includes the extrapolated value of customer loss resulting from turnover.





