



## Simplify Microsoft Procurement and Management

Purchasing Microsoft products directly, through an Enterprise Agreement (EA), or from typical distributors and resellers can be a challenge:



**Confusing Licensing Guidelines**



**Costly Unused Licenses**



**Thousands of Distinct SKUs**



**Frustrating Offshore Support**



**Increased Risk of Microsoft Audits**

Cloud 9 will help you identify, research, evaluate, and compare the right certified Microsoft CSPs and partners that will finally make Microsoft easy.

The Microsoft ecosystem is vast and their product set is even bigger. Trying to navigate the litany of ever-changing and growing SKUs is a job in and of itself. One of many reasons Microsoft has such an enormous ecosystem of partners in the first place.

It seems anyone can get a Microsoft certification these days. How do you know which CSP is right for your business? There are numerous partners, distributors, resellers, and Cloud Solution Providers (CSPs) and any organization with fewer than 1500 users seeking Microsoft licenses will need to choose or Microsoft may choose for you.

Fear not!! We've already done all the research! Our portfolio contains over two dozen carefully curated Microsoft CSPs, some of the largest and fastest growing in the world. We've profiled and vetted all the vendors so you can decide quickly and confidently.



- Month-to-Month licensing - no contract, no lock-in, increase/decrease quantities anytime, as needed.
- Added or removed licenses are prorated for the month.
- One consolidated monthly bill.
- Simple, self-service, auto-provisioning portal, with order history, reports, and tracking.
- Retain ownership of tenant and of course any data.
- 24/7, US-Based, phone, webchat, email support for any internal and external IT staff, included.
- Tier 1-4 managed IT and help desk or co-managed tier 2-4 support for every Microsoft Cloud SKU, plus many other solutions.
- License evaluation and optimization (ex.: O365 or M365? Business or Enterprise? Are there any MS licenses bundles where we can get what we need but pay less? Are there any MS licenses where we can get more and pay the same?, etc.).
- Plus dozens of other solutions: Acronis, BitDefender, BitTitan, Datto, DropSuite, IronScales, Nerdio, Proofpoint, Symantec, Veeam, Wasabi, Webroot... and many more.

With Managed Microsoft solutions from many of the providers in our portfolio, businesses of all sizes can work easier, work together, and worry less.

Get partially or fully managed Microsoft and other security and IT services, special project-based services, or just get discounted licensing from a better source.

Professional services: migration, implementation, engineering, architecture, cloud solutions design, and more.

Self-service platform that makes it easy to order, increase, or decreases licenses.

Auto-provisioned licenses within seconds of ordering.

Month-to-month consumption model that reduces overpayment and reduces or removes the risk of Microsoft audits.

**As technology sourcing experts, we deliver peace of mind to business and IT leaders and their teams who are trying to find the right vendors, carriers, and service providers with the right solutions that solve problems quickly and confidently.**