Solutions

Cybersecurity

Business Impact Analysis
Risk & Compliance Management
Asset Reconstruction & Recovery
Awareness Training & Simulation
Information Security
Network Security
Data Security
Cloud Security
Endpoint Security
Professional Services
Testing & Validation

Communications

Unified Communications
Hosted Voice / VoIP / PBX
Contact Center
Professional Services
Mobile / Cellular / Wireless
Expense Management & Rationalization
Meeting / Webinar / Conferencing
Collaboration
Productivity
International

Connectivity

All Wireline & Wireless
Mobility / IoT / M2M / 5G
All Broadband Solutions
Bandwidth Aggregation
Cloud Peering / Connectivity
Wavelength Services
SDN / SDWAN
Direct Internet Access (DIA)
Wide Area Network (WAN)
International

Cloud

Hyper cloud
Colocation
Infrastructure
Public / Private / Hybrid
Compute & Storage
Managed Services
Software Licensing
Desktop
Professional Services
Datacenter Relocation Services

Strategic IT Sourcing Experts.

Make smart IT investments quickly and confidently. Use our IT decision-making platform, the Pathfinder, for fast research, comparison, and evaluation of all the vendors. We work with leaders and understaffed IT teams who are embarking on the purchase of IT services that are outside their wheelhouse or they simply don't have time to tackle.

As your strategic sourcing partner, we are objective, impartial, and unbiased. We do not sell solutions, we help you buy solutions that solve problems. We are not just another vendor, we help you find the vendors that deliver.

Get clarity, remove vendor fatigue, reduce risk, and streamline the IT buying process. You get decades of data and analytics, board-ready documentation, due diligence, and clarity on all the vendors, carriers, and service providers. Stop wasting time surfing the web and with all those vendor meetings. Come straight to the source.

Cybersecurity	Communications	Connectivity	Cloud
• Awareness Training	• UC / UCC / UCaaS	• 1 Mbps to 100 Gbps	• Cloud Consulting
• Business Impact Analysis	• Contact Center / CCaaS	• All Wireline & Wireless	• Administration, Migration, and Management
• Compliance (GRC, HIPAA, PCI, GDPR, etc.)	• Mobility / Wireless	• Mobile / IoT / 5G	• Colo / Datacenter Relocation Services
• Gap Assessment	• Productivity (O365 & G Suite)	• Datacenter Peering	• Cloud Optimization
• Incident Response	• International/Global	• Wavelength Services	• Cloud Expense Management
• Vulnerability Mgmt.	• Robotic Process Automation	• SDN / SDWAN	• Alibaba, AWS, Azure, GCP
• Penetration Testing	• Natural Language Processing	• DIA-Direct Internet Access	• Backup
• Custom Security Solutions	• Business Process Outsourcing	• WAN-Wide Area Network	• Business Continuity
• Secure Web Gateway	• Collaboration	• International	• Business Infrastructure
• Anti-Virus / Anti-Malware	• Conferencing	• Broadband Aggregation	• Cloud Connectivity / Peering
• Business Continuity	• Online / Virtual Meetings	• Bulletproof / Outage-proof Bandwidth Strategy	• Cloud Migration
• Cloud Security	• Webinar Marketing Integration	• Coax / Copper / Fiber	• Colocation
• Database Access Mgmt.	• CRM and App Integration	• Dark Fiber	• Compute & Storage
• DDOS Mitigation	• Mobile Cross-Carrier pooling	• Direct Cloud Connectivity	• Content Delivery Services
• Disaster Recovery / DRaaS	• Data Orchestration / UUI	• EPL / EVPL	• Content Filtering
• Email Filtering / Encryption	• EFax / WebFax	• Ethernet	• Desktop as a Service / VDI
• Endpoint Security	• Expense Management	• Failover / Backup Services	• Disaster Recovery
• Secure Access Service Edge	• Hosted Voice / VoIP / PBX	• LOS-Line of Sight	• Managed IT
• Event Logging	• Large Format Webinar	• Metro Ethernet	• Desktop Support
• Next-Gen Firewall Solutions	• PCI Solutions	• MPLS - IP, L3, Hybrid	• MSP & MSSP
• Cloud Access Security Broker	• Performance Management	• Point-to-Point	• Multi-Cloud Management
• IoT Security	• Premise PBX	• Satellite	• Network Monitoring
• Managed Security Services	• Quality Management	• T1, NxT1	• NOC / SOC Services
• Managed SIEM	• Enterprise Social / Messaging	• PiaB / ePOTS	• Public / Private / Hybrid
• SOCaaS	• Business Text (SMS)	• VPLS-Virtual Private LAN	• Replication
• Software Defined Perimeter	• Traditional Voice solutions	• VPN-Virtual Private Network	
• Zero Trust Network Access	• Workforce Management	• Wireless ISP	
• WiFi Security	• Workforce Optimization	• Telecom Expense Management	