



# Why Cloud 9?

Cloud 9 Advisers helps you save time during the exhausting process of finding, evaluating, and selecting new technologies and competitive providers. We become an extension of your team and manage the entire process. You save money by going through our curated Supplier Portfolio and quickly finding the right companies to bid on your requirements, then using our buying power of thousands of other clients. Get clarity by distilling information from all the bidders and clear the clutter to make decisions easier. Cloud 9 gives you confidence throughout the decision-making process by continually evaluating the bidders and negotiating the best price and terms so you can focus on what you do best. Don't do it alone! Here are ten reasons to partner with Cloud 9.

## 1 Unlimited Provider Options

Better companies, better choices: the Cloud 9 Supplier Portfolio contains over 250 IT related vendors, carriers, and service providers. Our distributors constantly vet and scrutinize all suppliers so you know you're only getting the best.

## 2 Single Point of Contact

Projects often include multiple companies to complete the total solution. Work exclusively with Cloud 9 and we'll handle everything before, during, and after the acquisition of your technology services.

## 3 Strategy, Planning, and Design

Get complimentary strategy, planning, and design services from our team of impartial, seasoned experts. Cloud 9 will carefully design the perfect solution with you and connect you with the best companies from our curated Supplier Portfolio.

## 4 No Pressure

Going direct often means dealing with one-track-minded sales people. Cloud 9 doesn't have to worry about sales, quotas, or high-margin products to push. Our only agenda is your success.

## 5 Focus on What You Do Best

You know your business, we know ours. We live and breathe these technology services everyday. Partner with Cloud 9 and make smart IT investments quickly and confidently

## 6 Greater Leverage

Better pricing, better support: through Cloud 9, you'll get the collective buying power of thousands of other clients plus additional leverage that comes in handy for getting issues resolved quickly.

## 7 Trusted Adviser

Partnerships are based on trust. We've built trust into our entire business model. We are 100% vendors-neutral have no direct relationships with any of the companies in our Supplier Portfolio. Which is why our distributors are so critical.

## 8 Due Diligence

Due diligence really is the whole point of Cloud 9 and one of the many reasons clients choose to work with us. Get board-ready documentation on all suppliers and the due diligence needed before entering into any vendor agreement.

## 9 Long-Term Relationship

Cloud 9 is on your side for as long as you're in business. You get more leverage and an additional layer of account management and support for every solution you acquire from the companies in the Cloud 9 Supplier Portfolio.

## 10 It Just Makes Sense

Get all the vendor selection and life-long vendor management services and all because you chose us as your agent to help you purchase what you're already going to purchase anyway. Others can't compare and going direct no longer works.