



Why Cloud 9?

Cloud 9 Advisers helps you save time during the often exhausting process of finding, evaluating, and selecting new technologies and competitive providers. We become an extension of your team and manage the entire process. We help you save money by going through our curated Supplier Portfolio, finding the right companies to bid on your requirements, and using the buying power of thousands of other clients. We give you clarity by distilling information from all the bidders to clear the clutter and make decisions easier. Cloud 9 gives you confidence throughout the decision-making process by continually evaluating the bidders and negotiating the best price and terms so you can focus on what you do best. Don't do it alone! Here are ten reasons to partner with Cloud 9.

1 Unlimited Provider Options

Better companies, better choices: we constantly scrutinize the nearly two hundred companies in our Supplier Portfolio and optimize them based on your needs and their strengths.

2 Single Point of Contact

Projects often include multiple companies to complete the total solution. Work exclusively with Cloud 9 and we'll handle everything before, during, and after the acquisition of your technology services.

3 Strategy, Planning, and Design

Get complimentary strategy, planning, and design services from our team of impartial, seasoned experts. Cloud 9 will carefully design the perfect solution with you and connect you with the best companies from our curated Supplier Portfolio.

4 No Pressure

Going direct often means dealing with one-track-minded sales people. Cloud 9 doesn't have to worry about sales, quotas, or high-margin products to push. Our only agenda is your success.

5 Focus on What You Do Best

You know your business, we know ours. We live and breathe technology services everyday. Partner with Cloud 9 and get confidence and clarity throughout the decision-making process. Plus, get our experts for free.

6 Greater Leverage

Better pricing, better support: through Cloud 9, you'll get the collective buying power of thousands of other clients plus additional leverage that comes in handy for getting issues resolved quickly.

7 Trusted Adviser

Partnerships are based on trust. We are the only partner you can trust to have your best interests in mind. Our fees are paid by our distributors and we have no direct relationships with any of the companies in our Supplier Portfolio.

8 Due Diligence

Due Diligence is built into our process. We obtain multiple bids from competing suppliers and make your evaluation easier. No more wasting countless hours dealing with salespeople, vetting providers, and trying to compare apples to oranges.

9 Long-Term Relationship

Cloud 9 is on your side for as long as you're in business. We provide you and extra layer of account management and support for every solution you acquire from the companies in the Cloud 9 Supplier Portfolio,

10 Full Life-cycle, Full-Service

Not only do we help you find, evaluate, and select the best solutions, the best companies, and the best pricing, we stay onboard well after you've signed their agreement and help with project mgmt., account mgmt., escalation support, and more.